

**EUROPEAN
CURRICULUM VITAE
FORMAT**

PERSONAL INFORMATION

Name Smits, William Jack
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 Nationality Nederlands (Dutch)
 Date of birth 07-01-1961

WORK EXPERIENCE

• **Dates (from-to)**

Feb 2013

Director of Farm Management Services
 Region East Asia

• **Dates (from-to)**

Feb 2008 – Jan 2013

- Name and address of employer
- Occupation or position held

DeLaval SEA
 LSO Managing Director

• **Dates (from-to)**

Aug. 2002 – Feb 2008

- Name and address of employer
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

DeLaval Turkey
 Agriculture sector - equipment supplies
 Marketing manager – LSO Managing Director

• **Dates (from-to)**

Aug 2001 – June 2002

- Name and address of employer
- Type of business or sector
- Occupation or position held
- Main activities and responsibilities

DeLaval Lebanon
 Agriculture equipment supplier
 Marketing manager
 Training of Lebanese staff, marketing of equipment to
 key customers (investors)

<ul style="list-style-type: none"> • <u>Dates (from-to)</u> • Name and address of employer • Type of business or sector • Occupation or position held • Main activities and responsibilities 	<p><u>Aug 1996 – June 2001</u></p> <p>DeLaval Egypt</p> <p>Agriculture equipment supplier</p> <p>Project and sales manager</p> <p>Marketing of equipment to key customers (investors)</p>
<ul style="list-style-type: none"> • <u>Dates (from-to)</u> • Name and address of employer • Type of business or sector • Occupation or position held • Main activities and responsibilities 	<p><u>Jan 1993 – Jan 1996</u></p> <p>Thabet group of companies, Sana, Jemen</p> <p>Agriculture and trade</p> <p>Project manager</p> <p>Managing of large agricultural Project</p>
<ul style="list-style-type: none"> • <u>Dates (from-to)</u> • Name and address of employer • Type of business or sector • Occupation or position held <p>Main activities and responsibilities</p>	<p><u>Jan 1987 – Dec 1992</u></p> <p>Jordan Feed Company, Jordan</p> <p>Agiculture and trade</p> <p>Herd manager / Project manager</p> <p>Responsible for day to day operation of large dairy farm.</p>
<p>EDUCATION AND TRAINING</p>	
<ul style="list-style-type: none"> • <u>Dates (from-to)</u> • Name and type of organization providing education and training. • Principal subjects/occupational skills covered • Title of qualification awarded • Level in national classification (if appropriate) 	<p><u>1978 - 1984</u></p> <p>Agricultural College</p> <p>Animal husbandry, crop production, process management.</p> <p>Bachelor with specialization of animal husbandry</p> <p>Bachelor</p>
<p>PERSONAL SKILLS AND COMPETENCES Acquired in the course of life and</p>	

<p>career but not necessarily covered by formal certificates and diplomas.</p> <p>MOTHER TONGUE</p> <p>OTHER LANGUAGES</p> <ul style="list-style-type: none"> • Reading skills • Writing skills • Verbal skills <p>OTHER LANGUAGES</p> <ul style="list-style-type: none"> • Reading skills • Writing skills • Verbal skills <p>SOCIAL SKILLS AND COMPETENCES</p> <p>Living and working with other people, in multicultural environments, in positions where communication is important and situations where teamwork is essential (for example culture and sports), etc.</p> <p>ORGANISATIONAL SKILLS AND COMPETENCES</p> <p>Coordination and administration of people, projects and budgets; at work, in voluntary work (for example culture and sports) and at home, etc.</p> <p>TECHNICAL SKILLS AND COMPETENCES</p> <p>With computers, specific kinds of equipment, machinery, etc.</p> <p>Competences not mentioned above.</p> <p>DRIVING LICENCE(S)</p>	<p>Nederlands (Dutch)</p> <p>English Excellent Excellent Excellent</p> <p>German Excellent Basic Basic</p> <p>Working with people of different cultural backgrounds and knowledge levels. Communicating between Local DeLaval teams and regional Office and global head Office. Experience build up since 1987, working in several positions outside Holland in Europe, Asia and Africa.</p> <p>Training specialist for all skills related to dairy farming and Project management. Specialised in selecting, presenting and application of global standards in the industry.</p> <p>Very good skills with computer aided design of dairy farm projects,</p> <p>BE</p>
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